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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/1/04	AND ENDING1	12/31/04
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: CORL	ro Investme		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. Box	No.) Inc	. FIRM I.D. NO.
125 High Street,	High Street Tower, (No. and Street)	Suite 2700	
Boston	MA		02110
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER	rson to contact in re	gard to this re	PORT
			(Arca Code - Telephone Numbe
B. ACCO	OUNTANT IDENTIFIC	ATION	
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained in <u>KPMG</u> (Name - if individual, state last, fire	-	
99 High Street	Boston	MA	02110
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	PROCESS	ED //	RECEIVED COM
☑ Certified Public Accountant	MAR 11 200	5	FEB 2 8 2005
☐ Public Accountant	MAIN I I FOO		
☐ Accountant not resident in Unit	ted States or any FIGUSONES	ssions.	179 EECTON
	FOR OFFICIAL USE OF	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.172(2)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

## OATH OR AFFIRMATION

I, Richard D. Shea	, swear (or affirm) that, to the best of		
my knowledge and belief the accompanying financial state	ment and supporting schedules pertaining to the firm of		
Baring Investment Services, Inc.	, as		
of December 31 ,20	004, are true and correct. I further swear (or affirm) that		
	officer or director has any proprietary interest in any account		
classified solely as that of a customer, except as follows:			
	$\mathcal{A}$		
	Signature		
	<b>C</b>		
	Assistant Controller		
<b>)</b> . ,	Title		
Infacere.	Robert M. Cecere		
Notary Public	Notary Public		
My com	mission expires May 6, 2006		
This report ** contains (check all applicable boxes):  (a) Facing Page.			
(b) Statement of Financial Condition.			
(c) Statement of Income (Loss).			
<ul> <li>(d) Statement of Changes in Financial Condition.</li> <li>(e) Statement of Changes in Stockholders' Equity or</li> </ul>	Doubles of Cala December Camital		
(f) Statement of Changes in Stockholders Equity of (f) Statement of Changes in Liabilities Subordinated			
(g) Computation of Net Capital.			
(h) Computation for Determination of Reserve Requ			
(i) Information Relating to the Possession or Contro			
Computation for Determination of the Reserve R	tion of the Computation of Net Capital Under Rule 15c3-3 and the		
	ited Statements of Financial Condition with respect to methods of		
consolidation.			
(l) An Oath or Affirmation.			
(m) A copy of the SIPC Supplemental Report.	nd to exist or found to have existed since the date of the previous audit.		
(ii) A report describing any material madequactes for	nd to exist of found to have existed since the date of the previous addit.		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



**KPMG LLP** 99 High Street Boston, MA 02110-2371 Telephone 617 988 1000 Fax 617 988 0800 Internet www.us.kpmg.com

### **Independent Auditors' Report**

The Board of Directors
Baring Investment Services, Inc.:

We have audited the accompanying statement of financial condition of Baring Investment Services, Inc. (the Company) as of December 31, 2004 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit of a statement of financial condition includes examining, on a test basis, evidence supporting the amounts and disclosures in that statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Baring Investment Services, Inc. as of December 31, 2004 in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the statement of financial condition taken as a whole. The information contained in schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the statement of financial condition, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the statement of financial condition and, in our opinion, is fairly stated in all material respects in relation to the statement of financial condition taken as a whole.



January 28, 2005

## Statement of Financial Condition

December 31, 2004

### **Assets**

Assets: Cash and cash equivalents Receivable from affiliate (note 3)	\$	66,510 44,107
Total current assets	\$	110,617
Liabilities and Stockholder's Equity	_	
Liabilities: Accounts payable and accrued expenses	\$	7,756
Total liabilities		7,756
Stockholder's equity (note 4): Capital stock, \$1.00 par value. Authorized 100 shares; issued and outstanding 14 shares Additional paid-in capital		14 4,886
Retained earnings		97,961
Total stockholder's equity		102,861
Total liabilities and stockholder's equity	\$	110,617

See accompanying notes to statement of financial condition.

Notes to Statement of Financial Statements

December 31, 2004

### (1) Organization

Baring Investment Services, Inc. (the Company) was organized in Delaware in 1987. The Company is a registered broker-dealer under the Securities Exchange Act of 1934 and provides brokerage services for certain commingled funds on behalf of an affiliated registered investment advisor. It is a wholly owned subsidiary of Baring Asset Management Holdings, Inc. (the Parent), which is in turn a wholly owned indirect subsidiary of Baring Asset Management Holdings Limited (BAMHL). BAMHL, a company registered in England and Wales, is the parent of Baring's worldwide group of investment management companies and is a wholly owned indirect subsidiary of ING Groep NV, which is incorporated in the Netherlands.

On November 22, 2004, ING announced its intention to sell the global investment management operations of BAMHL to Massachusetts Mutual Life Insurance Company (MassMutual). Subject to regulatory approvals, the expected closing date on the acquisition is within the first quarter of 2005. Until completion, BAMHL remains a wholly owned indirect subsidiary of ING.

### (2) Significant Accounting Policies

The accounting and reporting policies of the Company conform to generally accepted accounting principles in the United States of America (US GAAP) and to established practices within the broker-dealer industry. In preparing the statement of financial condition in conformity with US GAAP, management may be required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the statement of financial condition. Actual results could differ from those estimates.

### (a) Cash and Cash Equivalents

Cash and cash equivalents, for financial reporting purposes, consist of cash and a money market fund carried at cost, which approximates market value.

#### (b) Income Taxes

The Company files consolidated federal and certain state income tax returns with the Parent and its eligible subsidiaries. Under the terms of a tax-sharing agreement, a tax liability or benefit for each company in the consolidated group is determined based on their respective taxable income or loss. The Company provides for the financial recording of income taxes on the liability method. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

### (3) Related-Party Transactions

The Company provides brokerage services to a foreign affiliate through a cost plus mark-up arrangement. Net amount due to the Company for such services by the affiliate was \$44,107 at December 31, 2004. Accordingly, the statement of financial condition may not be indicative of the financial position that would have existed had the Company operated as an unaffiliated entity.

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(Continued)

Notes to Statement of Financial Statements

December 31, 2004

### (4) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2004, the Company had net capital of \$57,424, which was \$52,424 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital as of December 31, 2004 was 0.135 to 1.

## Net Capital Requirements

## December 31, 2004

Net capital:		
Total stockholder's equity	\$	102,861
Less:		
Nonallowable assets:		
Receivables from affiliates	•	44,107
Net capital before haircuts on securities positions		58,754
Haircut on investments:		
Money market fund		1,330
Net capital	\$	57,424
Aggregate indebtedness:		
Total liabilities	\$	7,756
Computation of basic net capital requirement:		
Minimum net capital required	\$	5,000
Excess net capital	\$_	52,424
Ratio: Aggregate indebtedness to net capital		0.135 to 1

Reconciliation with the Company's computation (included in Part II of Form X-17A-5 as of December 31, 2004):

There was no material difference between the Company's computation of net capital as included in Part II of Form X-17A-5 as of December 31, 2004 and that included herein.

See accompanying independent auditors' report.

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

December 31, 2004

The Company operates pursuant to the exemptive provisions of (k)(2)(i) under Rule 15c3-3 of the Securities Act of 1934.

See accompanying independent auditors' report.

Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

December 31, 2004

The Company operates pursuant to the exemptive provisions of (k)(2)(i) under Rule 15c3-3 of the Securities Act of 1934.

See accompanying independent auditors' report.



**KPMG LLP** 99 High Street Boston, MA 02110-2371 Telephone 617 988 1000 Fax 617 988 0800 Internet www.us.kpmq.com

## Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5

The Board of Directors
Baring Investment Services, Inc.:

In planning and performing our audit of the statement of financial condition and supplemental schedules of Baring Investment Services, Inc. (the Company) for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial condition and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the board of governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial condition in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is



subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial condition being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Security Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in the regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

January 28, 2005